

A Complex Pricing System That's Easy to Use

In the world of wholesale distribution pricing your goods is not always as simple as determining six levels of pricing or giving your customers set discounts across your entire range of goods.

There is sometimes the need to provide for a more complex pricing structure. FinancePlus supports this through our optional Pricing Matrix module. And the same philosophy behind the standard FinancePlus modules has been applied to the Pricing Matrix module - make it simple and easy to use.

Each customer in FinancePlus can be assigned to a Pricing Matrix in the FinancePlus Cardfile.

Categories or Parts

It doesn't matter whether you wish to apply special pricing to Inventory categories or individual items, the FinancePlus Pricing Matrix allows you to maintain complex pricing on both.

The Pricing Matrix module also allows you to maintain a price structure for a category and then over-ride that with special pricing for products within that category.

Discount Pricing

The Pricing Matrix module allows you to offer either an absolute discount price - for example, \$10.25 - or a percentage discount, such as five percent for each item. For Inventory categories the Pricing Matrix allows for a percentage discount only.

FinancePlus also allows for the setup of multiple rules for each product category or item whereby under one rule a set price is offered but under another rule a percentage discount is offered instead.

Date Range and Quantity Breaks

Each product category or item pricing can be enforced through two variables - date range and quantity breaks. The Pricing Matrix allows you to use either variable or both.

Using the date range allows you to offer seasonal or monthly

Break	Begins	Expires	Discount (%)	Discount Price
10 +	/ /	/ /	5.00 yes	\$ 0.00
15 +	/ /	/ /	10.00 yes	\$ 0.00
0 +	01/01/2001	31/01/2001	5.00 yes	\$ 0.00
5 +	01/06/2001	30/06/2001	0.00 no	\$ 6.58
0 +	01/09/2001	30/09/2001	0.00 no	\$ 6.55
0 +	01/11/2001	30/11/2001	0.00 no	\$ 6.25

Above: The FinancePlus Pricing Matrix allows you to define pricing, both discount percentage and absolute pricing, for multiple quantity breaks and date ranges.

Category	Item Description	Item No
Sports	Item ID not found	
Toys	Item ID not found	
Sports	BasketBall - Standard	BSKT30
Sports	Basic Cricket Set	CRKT20
Glassware	Green/Blue Vase	VAS002
Toys	Plush Teddy Bear w/ Hat - brown	BEAR10B

Break	Begins	Expires	Discount (%)	Discount Price
0 +	01/09/2001	31/10/2001	0.00 no	\$ 10.25
5 +	/ /	/ /	2.50 yes	\$ 0.00
10 +	/ /	/ /	5.50 yes	\$ 0.00
20 +	/ /	/ /	8.50 yes	\$ 0.00

The Pricing Matrix module in FinancePlus allows businesses to maintain complex pricing levels for inventory categories and/or inventory items.

specials on product ranges or items while the quantity break variable allows users to define discounts based on the volume of product purchased by the customer.

FinancePlus also allows for the user to set up multiple rules for each product or category selected. That is, for example, you can create monthly specials for January, June, September and November but also offer a five percent discount for customers who purchase ten or more units at all others times and a ten percent discount for purchasing 15 or more units.

Unlimited Matrices

FinancePlus supports the creation of unlimited pricing matrices. So no matter how many customer pricing structures you have, you can be assured that FinancePlus can look after them all.

Pricing Matrix Features

- Unlimited complex pricing.
- Apply unlimited pricing rules to Inventory Categories and individual items.
- Define pricing based on date range and quantity/ volume breaks.
- Create individual matrices for each customer.
- Easy to use and maintain.

